Hannah Bradshaw-Pierce, PMP

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PROFESSIONAL SUMMARY

PMP-certified Project Manager specializing in utility programs, energy efficiency, and complex cross-functional initiatives. Experienced in leading multi-state projects, managing client relationships, coordinating resources, overseeing contracts, budgets, schedules, and deliverables, and driving project execution. Proven ability to align stakeholders, manage competing priorities, resolve implementation challenges, improve processes, and deliver measurable business results while supporting customer-focused utility operations.

PROFESSIONAL EXPERIENCE

PacifiCorp

Project Manager | May 2024 – Present

- Manage multiple concurrent LED conversion projects across six states and a large, multi-state portfolio of streetlight and area-light assets, overseeing planning, audits, contracts, procurement, logistics, implementation, billing, and closeout.
- Develop project documentation, quotes, contracts, statements of work, and purchase orders while validating customer records, asset inventories, and GIS data across enterprise platforms.
- Coordinate with Energy Trust of Oregon to administer energy-efficiency incentive programs for municipal customers, managing program requirements, documentation, and stakeholder communications.
- Lead cross-functional project execution, coordinating resources, contractors, manufacturers, service centers, and municipal stakeholders while resolving project risks, issues, and implementation challenges.
- Oversee project reconciliation and closeout, including field data collection, asset updates, invoicing, billing reconciliation, and project reporting. Managed 45 total projects, $2.9M energy efficiency portfolio, delivering LED upgrades that achieved 6.4M kWh in annual energy savings.

CLEAResult

Associate Channel Account Manager | May 2022 - May 2024

- Led two coordinators in executing energy-efficiency program strategies, managing product selection, retailer and manufacturer partnerships, pricing, forecasting, resource coordination, and program deliverables.
- Managed program performance data, financial forecasts, client invoicing, and reporting using Salesforce, ensuring data accuracy, quality assurance, and informed business decisions.
- Managed relationships with utility clients, retailers, manufacturers, and internal stakeholders to align priorities, communicate changes, resolve issues, and deliver program objectives.
- Directed cross-functional execution of 11 utility energy-efficiency programs, coordinating partnerships with GE, Target, and Lowe’s and managing $6.3 million in incentive spending.
- Identified market opportunities and operational improvements, contributing to 12 new energy-efficient product offerings and 59.83 million kWh in energy savings.

Energy Coordinator | May 2021 - May 2022

- Coordinated energy-efficiency projects across six client sites, managing project deliverables, milestones, data tracking, stakeholder communications, and implementation activities.
- Analyzed energy consumption data and improved Excel-based tracking and reporting processes, reducing manual data entry by 50% while increasing accuracy and operational efficiency.

EDUCATION

Portland State University — *Bachelor of Science in Environmental Studies*

CERTIFICATION

Project Management Institute — *Project Management Professional (PMP)*